

FOSSA APPAREL / INTRODUCTIONS

- Founded in 2006, CEO has 30+ years' experience in retail apparel Working with
  - Macy's
  - Nordstrom
  - Abercrombie & Fitch
  - Calvin Klein
- Women & Minority owned / operated
- Top 50 Supplier by Promo Magazine

# FOSSA IS...



- A niche, boutique apparel line
- · Narrow, but has deep inventory
- Friendly and speedy A++ Customer service
- Retail-inspired styling & quality at fraction of the cost
- · Innovative designs and use of fabrics
- A family owned company with overseas factories



At Fossa we are able to offer similar designs, quality and styles for half the price of the leading retail brands!

#### Fossa's key attributes

Innocative & Distinctive Product. Fossa Products merge the practicality & utility of outdoor sportswear and the comfort and fashionable styling of urban streetwear.

Creative Expertise & Customer Support. Our design teams are experts in the cultivation of virtual renderings and digital look-books assisting in the selling process. Fossa is also proud of our customer service and client focused support.

Fossa Apparel looks foward to continuing its tradition of using innovative products, decoration services and personable customer support to serve the promotional products for generations to follow.

## DECORATION

Decoration plays a huge role in the overall presentaion of branded apparel. Team Fossa is here to help elevate your band creatively choosing from one of our 4 decoration methods.



## **EMBROIDERY**

- \* We use top quality Tajima embroidery Machines to produce crisp and clean embroideries
- \* MOQ at 24 pcs/ On Demand Ordering avaiable for on going non inventory programs



## TRANSFER

- \* We got you covered from single color transfer, reflective transfer, to gradient logos. Transfer is a great decoration method for small text, challenging logos.
- \* MOQ at 60 pcs



## LASER ENGRAVING

- \* Looking for a cutting edge yet subtle way to brand your logo? Laser may be your anser. Lasering involves etching the surface of the material, leaving a tonal and subtle impression without damaging the garment. Let your creativity flow! With laser or gloss laser, you have the total freedom to choose branding placements
- \* MOQ at 24 pcs



## GLOSS LASER

- \* A new decoration technique that will produce the monotone, built-in look of traditional laser engraving, but adding a touch of contrast with a glossy finish. Your imprint will pop more while maintaining the classy and professional look of laser. Gloss Laser has a similar look as rubber print, but without the high minimums and it will never fall off!
- \*MOQ at 24 pcs

## CUSTOM

Collaboration is a value we at Fossa celebrate and seek to offer our clients. We ve been honored to work with great clients to produce enduring custom apparel pieces. In fact, we are so proud of our collaborative spirit that we ve instituted a seamless template to invite more hand-in-hand projects.

- Recommendations based on client guidelines and prospective audience.
- Virtuals to explore logo placement, color scheme, and modifications. (how about unique zipper pulls to personalize an item?)
- If a client has a non-Fossa jacket in mind, wonderful! We love comps and the virtual will be developed with Fossa item similar to the clients idea.
- Once the client has approved the virtual, samples are sent for confirmation of style and fabric. We want to be certain you love the product.
- PMS swatches help to be certain that the final piece meets the client's color choices.
- China goes into production, they send us a pre-production sample.
- Once there is final approval by client, our factory finishes production in 3 months time.

## MERAKI BOMBER

The Meraki Bomber is a plush, lightly puffed jacket, is similar to our Jupiter vest. The insulation is perfect for our San Francisco clientele. The bomber comes with a custom printed interior lining, larger pocket space for tech gadgets, and a custom zipper pull which elegantly ties the piece together.

#### STADIA REVERSIBLE BOMBER

The objective of this project was to create a contemporary and versatile jacket that speaks the language of gamers and gaming developers. The Stadia Jacket is a sleek, modern design originated from a Levi bomber jacket style. Fossa worked with the customer to create an exciting randomized Stadia pattern as the jacket liner. The orange to represent the joystick controller is also incorporated into the design as a custom zipper pull. The overall cost came in lower than the original retail style which made our customers and the end user very happy.

#### Custom Overseas Capabilities

QTY: 800- 1,200 minimum PCS

Lead Time: 90 Working Days lead time after approval We can completely custom design items to your specifications to fit your needs and budget. All quotes given

FOB Oakland, CA unless otherwise constructed





STADIA REVERSIBLE BOMBER





## DEEP STOCK ON CORE STYLES

Diversify your product suggestions with Fossa's key styles of 2021. Stocked with a wide variety of popular soft shells, trending puffer pieces, and luxurious bombers, Fossa is proud to be recognized in this industry as stylish and reliable. Ready for any project of any size, we are here to drive your potential projects to the finish line without any obstacles.



MINIMUM QTY PER ORDER = 288 pieces LEAD TIME = 3 Weeks COST \$5.00 (A) for material and labor One time Mold Charge (set up) of \$300.00 (A) Produced overseas

The Final touch to your Perfect Jacket!





## In-stock zipper pull program

Accessorize your apparel! Done domestically with quick turn around

Want more brand recognition for your client's corporate logo and color? Not only do we offer full in-house decoration services, but we also offer additional customizations.

Customized zipper pulls in different colors and shapes. Think outside the box and go above and beyond for your customer!

- · Additional zipper pulls can be added to non-main zippers.
- · Certain styles are limited to zipper changes.





- Cost = \$4.00 (A) per pull, including cost of swapping plus material.
- Cost = \$3.00 (A) per pull, Labor only client provided zipper pull.

# NOTES

